

## KANSAS RACING AND GAMING COMMISSION

### MINUTES – JANUARY 12, 2018

#### CALL TO ORDER (A.)

Chairman Brandon Jones called the January 12, 2018 meeting to order at 10:00 a.m. The meeting was held in the East Tower Conference Room of the Eisenhower State Office Building, 700 SW Harrison, in Topeka, KS. Commissioners Dennis McKinney and David Moses were also present. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Finance, and Audit Brandi White, Director of Electronic Security and IT Dennis Bachman, Director of Security and Licensing Joe Herridge, Recording Secretary Sarah Lynch-Chaput, and other staff.

#### MOTION, APPROVE AGENDA (B.)

Commissioner Moses (McKinney) moved to approve the agenda. Motion carried unanimously.

#### MOTION, APPROVE MAY 26, 2017 MEETING MINUTES (C.1.)

Commissioner Moses (McKinney) moved to approve the minutes of the December 8, 2017 meeting. Motion carried unanimously.

#### MOTION, APPROVE CONSENT AGENDA (D.)

Commissioner Moses (McKinney) moved to approve the consent agenda. Motion carried unanimously.

#### LOTTERY GAMING FACILITY REPORTS/ITEMS; BOOT HILL CASINO & RESORT (E.1.a.)

Diane Giardine, General Manager, reported:

- December 2017 revenue numbers compared to December 2016:
  - Total gaming revenue increase of 8.2%
  - Total slot revenue up 11.4%
  - Table games revenue down 9.62%
- Past Promotions and Events:
  - Wynona Judd, December 10<sup>th</sup>
  - Fridays and Saturdays in November and December - \$100,000 Prize Wheel
- Upcoming Promotions and Events:
  - Home Sweet Home – Mortgage/Rent For a Year Giveaway
  - Earn and Win Free Play and Prizes
  - Hot Seats

- Birthday Parties
- Stay & Play Hotel Packages
- Jeff Dunham, April 6<sup>th</sup>
- Rain – A Tribute to the Beatles, April 25<sup>th</sup>
- Semi-Annual Responsible Gambling Report (July 1, 2017 through December 31, 2017):
  - As of December 31<sup>st</sup> – 240 Employees
  - Between July 1<sup>st</sup> and December 31<sup>st</sup> – 50 Employees Hired
  - All Newly Hired Staff Received Responsible Gambling Training
  - Refused Entry to 432 Minors
  - Refused Entry to 11 Patrons Appearing Intoxicated
  - Refused Entry or Removed 41 Voluntarily Excluded Individuals

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
STAR  
(E.2.a.)

Rick Goldstein, Assistant General Manager, reported:

- December 2017 revenue numbers compared to December 2016:
  - Admissions up 10.1%
  - Total gross gaming revenue up 9.2%
  - Slot coin-in up 7.9%
  - Table game drop up 0.8%
  - Table game hold up 2.0 points
  - Poker revenue down 14%
- Past Events and Promotions:
  - Big and Rich, November 18<sup>th</sup>
  - Miss Kansas USA Pageant, November 25<sup>th</sup> and 26<sup>th</sup>
  - Chris Janson, December 9<sup>th</sup>
  - Progressive \$120,000 Payday, December 21<sup>st</sup>
  - 2017 Cadillac ATS Giveaway
- Upcoming Events and Promotions:
  - 38 Special, January 27<sup>th</sup>
  - Rick Springfield, February 10<sup>th</sup>
  - Asian Variety Show, February 16<sup>th</sup>
  - Collective Soul, March 17<sup>th</sup>
- Semi-Annual Responsible Gambling Report (July 1, 2017 through December 31, 2017):
  - As of December 31<sup>st</sup> – 827 Employees
  - Between July 1<sup>st</sup> and December 31<sup>st</sup> – 159 Employees Hired

- All Newly Hired Staff Received Responsible Gaming Training
- Refused Entry to 390 Minors
- Refused Entry to 926 Patrons without ID
- Refused Entry to 1,189 Patrons for Invalid ID
- Refused Entry to 269 Patrons Appearing Intoxicated
- Refused Entry to 5 Voluntarily Excluded Individuals

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS;  
HOLLYWOOD CASINO AT  
KANSAS SPEEDWAY  
(E.3.a.)

Richard Skinner, General Manager, reported:

- December 2017 revenue numbers compared to December 2016:
  - Total gaming revenue was \$13.2 million, an increase of \$1.1 million or 8.8%
  - Table games revenue was \$1.7 million, an increase of \$124,000 or 7.7%
  - Slot revenue was \$11.5 million, an increase of \$950,000 or 9.0%
- December Events and Promotions:
  - Bonus Point Weekend
  - Stuff Your Stocking Event
  - Holly Jolly Lottery Scratch Ticket Giveaway
- Semi-Annual Responsible Gambling Report (July 1, 2017 through December 31, 2017):
  - As of December 31<sup>st</sup> – 677 Employees
  - Between July 1<sup>st</sup> and December 31<sup>st</sup> – 183 Employees Hired
  - All Newly Hired Employees Successfully Completed Responsible Gambling Training
  - Refused Entry to 252 Minors
  - Refused Entry to 352 Individuals Appearing Intoxicated

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
CROSSING CASINO  
(E.4.a.)

Doug Fisher, General Manager, reported:

- December 2017 revenue numbers compared to November 2017:
  - Slot handle increased 9.4%
  - Table games drop increased 3.1%
  - Net revenue increased 10%
- Past Events and Promotions:
  - Tim Meadows, December 2<sup>nd</sup>



- Rolling Thunder, an AC/DC Tribute Show, December 9<sup>th</sup>
- Holiday Invitational Blackjack Tournament, December 9<sup>th</sup>
- Kansas Crossing Casino Christmas Promotion, December 16<sup>th</sup>
- Fort Scott Day, December 16<sup>th</sup>
- Crossing Cash for a Year Giveaway, December 30<sup>th</sup>
- Dueling Pianos, December 31<sup>st</sup>
- Upcoming Events and Promotions:
  - Cast Iron Skillet Giveaway, January 13<sup>th</sup> and 20<sup>th</sup>
  - Comedians John Bush and Dwayne Clark, January 19<sup>th</sup>
  - Logan Mize, January 27<sup>th</sup>
  - Winter Wheels; Top Prize is a Dodge Durango, January 27<sup>th</sup>
  - Kansas Day Breakfast Buffet, January 27<sup>th</sup>
  - Kansas Day Fire Floor Hot Seat, January 29<sup>th</sup>
  - Winter Dance Party; A Tribute to Buddy Holly, Ritchie Valens, and The Big Bopper, February 3<sup>rd</sup>
  - The LACS, March 3<sup>rd</sup>
- Semi-Annual Responsible Gambling Report (July 1, 2017 through December 31, 2017):
  - As of December 31<sup>st</sup> – 253 Active Employees
  - Between July 1<sup>st</sup> and December 31<sup>st</sup>, 72 Team Members were Hired
  - All Newly Hired Team Members have had Responsible Gambling Training since July 1, 2017
  - Refused Entry to 102 Minors
  - Removed 2 Minors from Gaming Floor
  - Refused Entry to 26 Patrons
  - Ejected 97 Patrons Appearing Intoxicated
  - Refused 108 Invalid ID's
  - Refused Entry to 205 Patrons without ID

COMMISSION ITEMS –  
OLD BUSINESS;  
(F.)

There were no old business items.

COMMISSION ITEMS –  
NEW BUSINESS;  
ELECTION OF  
COMMISSION VICE-

The Kansas Racing and Gaming Commission is required by state statute K.S.A. 74-83303(i) to annually elect a vice-chair and a secretary of the commission. Commissioner Moses is the current vice-

CHAIRMAN AND  
SECRETARY  
(G.)

chairman and Commissioner McKinney is the current secretary. The commission can vote to have new officers. Commissioner Moses nominated Commissioner McKinney for secretary. Commissioner McKinney nominated Commissioner Moses for vice-chairman.

MOTION TO APPROVE  
COMMISSION VICE-  
CHAIRMAN AND  
SECRETARY

Commissioner Moses (Jones) moved that the commission elect Commissioner McKinney as secretary of the commission. Motion carried unanimously.

Commissioner McKinney (Jones) moved that the commission elect Commissioner Moses as vice-chairman of the commission. Motion carried unanimously.

PUBLIC COMMENTS  
(H.)

There were no public comments.

STAFF REPORTS  
(I.1.A. and I.2)

Sarah Lynch-Chaput, Legal Assistant, reported on the Voluntary Exclusion Program statistics for the month of December 2017.

Executive Director Brownlee reported:

- An agency overview presentation was given to the Senate Federal and State Committee; the chairman of the House Federal and State Committee decided an overview presentation from KRGC was not needed.
- The next meeting is scheduled for February 16, 2018 at 10:00 a.m. in Topeka.

There was discussion of possibly needing to reschedule the March 2018 meeting, currently scheduled for March 16, 2018. The June 15, 2018 meeting is tentatively scheduled to take place at Kansas Star Casino.

MOTION, EXECUTIVE  
SESSIONS  
(J.)

Commissioner Jones (McKinney) moved that the Commission go into executive session for the purpose of (1) personnel issues; (2) attorney/client privilege; and (3) reviewing the list of confidential backgrounds for licensing. Those included in the executive session in addition to the commissioners were executive director for personnel issues; executive director and general counsel for attorney/client privilege; and executive director, general counsel, and director of security for reviewing the list of confidential backgrounds for

licensing. The total time for the executive sessions was anticipated to be forty-five minutes until noon. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried unanimously and the meeting was adjourned to executive session at 11:45 a.m.

RECONVENE

The commission meeting returned to open session at 11:45 a.m. with all members present.

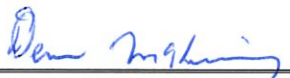
MOTION TO DENY,  
CONDITIONALLY  
APPROVE, APPROVE  
RECONSIDERATION,  
DENY  
RECONSIDERATION,  
TABLE, AND APPROVE  
LICENSE APPLICATIONS  
(K.)

Commissioner McKinney (Moses) moved to *deny* one license application, *conditionally approve* two license applications, *table* one license applications, *approve for six months* one license application, and *approve* the remaining 169 license applications from the January 12, 2018 list of background reports referred to the commission for action. Motion carried unanimously.

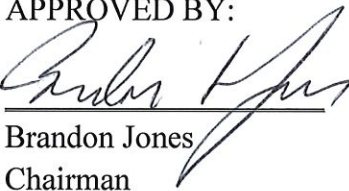
ADJOURN  
(L.)

Commissioner McKinney (Moses) moved to adjourn the meeting. Motion carried unanimously and the meeting adjourned at 11:48 p.m.

SUBMITTED BY:

  
Dennis McKinney  
Secretary

APPROVED BY:

  
Brandon Jones  
Chairman